

★★★★★ EMPLOYEES OF THE MONTH ★★★★★



**JAMES WHEAT**  
ELECTRICAL SUPPORT  
TECHNICIAN

**James Wheat** was selected Employee of the Month for April 2022. Wheat was nominated by **Thermo-Kool** Production Superintendent, **Wade Adkins**, who commented, “James has truly stepped up as a leader in the door department by keeping his teammates headed in the right direction and ensuring they reach their daily goals. He is a model employee and an example for other team members to follow.” Wheat has been with **Thermo-Kool** since August 1999.



**DEREK HOLLIMAN**  
BLAST CHILLER  
ELECTRICIAN

**Derek Holliman** was selected Employee of the Month for March 2022. Holliman was nominated by **Thermo-Kool** Maintenance Supervisor, **Josh Warren**, who commented, “Derek shows up early every day to make sure his work area is ready for the day. Despite being new to the Thermo-Kool team, he has filled in for other positions and has become knowledgeable of his job in a short period of time. Derek is a pleasure to work with even during times where tensions are high. He is always courteous and consistently maintains an excellent work ethic.” Holliman has been with **Thermo-Kool** since April 2021.



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ONE WORD

*Every year, our team selects a word to live and work by. This word is displayed in everyone’s respective office as a reminder of our commitment and dedication to make the new year as successful as possible.*



**Carol Hathorn, Scheduling Supervisor**  
**Refresh**

*“I plan this year to find ways to refresh my thoughts and supply what is necessary to restore strength and cleanse my spirit in order to rebuild and repair myself for the year ahead.”*



**Mark Fogarty, National Sales Manager**  
**Innovate**

*“With this we can implement change, processes, workflow, and efficiencies we never knew we had, and we can continue to build upon the sound foundation that is Thermo-Kool for many decades to come.”*



**Larry Gandy, Customer Service Supervisor**  
**Gratitude**

*“We should be showing appreciation for others that help our team be successful. Showing kindness when dealing with frustrated service technicians is harder when you don’t have gratitude.”*



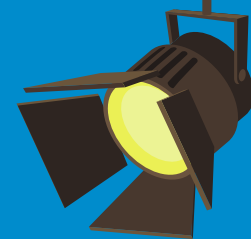
**Melissa Harrison, Sales Supervisor**  
**Mindfulness**

*“In 2022, I want to practice mindfulness for myself and my team. I want to pay attention more when one of us needs a 'break' from our new reality.”*



# PROJECT SPOTLIGHT: JERSEY MIKE'S: A SUB ABOVE THE REST

By: Lisa Hinton



New Hampshire—the Granite State—is, by comparison, one of the smaller states within the Land of the Free. However, what this New England state lacks in quantity, it more than makes up for in quality. Take Manchester for example. Hailed as the birthplace of the Industrial Revolution, Manchester once was a town lined with miles and miles of bricked factories along the mighty Merrimack River. It was a textile powerhouse whose factories produced 470 miles of fabric a day! And that's only the history of it.

Today, Manchester is notable for its architecture, culture, musical exports, media links, scientific and engineering output, social impacts, sports clubs, and transport connections. Not to mention, it gave us the comedic legend that is Adam Sandler. With stats like this, it is little wonder why Manchester is the largest city in New Hampshire with a population of over 113,000.

With a rich history and thriving present, one would think a city like this has everything it could ever need. But is any place truly complete without a sub shop, especially when that sub could be the meal that makes a difference in someone else's life?

Jersey Mike's first opened its doors in 1956 to the sunny streets of Point Pleasant, New Jersey, a hot spot for vacationers as well as a central location for the legendary Jersey Shores. For 15 years, "Mike" drew in customers with his unique Submarine Sub and a personalized customer experience that was parallel to none.



In 1971, Mike sold his shop to a 17-year-old Peter Cancro, who turned the one, Jersey Shores shop into the franchise powerhouse it is today.

But Jersey Mike's isn't just an ordinary sub shop. Besides its attention to quality and unsurpassed service, each sub purchased is a donation to a local charity. That's right! Stopping in for your favorite sub means enjoying a delicious meal while also giving back to your community.

Some of the charities Jersey Mike's supports are: March of Dimes, Children's National Medical Center, YMCA, Regional Food Bank, United Way, and the Make A Wish Foundation. A full list of charities that Jersey Mike's supports across the United States can be found here, as well as donation amounts made during their special month of giving: <https://www.jerseymikes.com/news/549-jersey-mike-s-subs-raises-1-7m-for-charities-during-nationwide-month-of-giving>



Creating a walk-in cooler and freezer for such a special job like Jersey Mike's was both an honor and a privilege. Both walk-ins were custom-made to fit the building's unique specifications and were assembled at **Thermo-Kool's** factory location before shipment to guarantee no installation issues or cutting and pasting at the jobsite. **Thermo-Kool's** uncompromising commitment to the highest level

of quality and exceptional customer service makes for a perfect fit for the sub shop that strives for the same excellence in their restaurant.

Each storage unit was built with an internal and external stucco galvanized finish. The entrance doors, 36" x 78", are equipped with a pilot light and switch assembly, vapor-proof light, dial thermometer and frame heater, 1/8" aluminum kickplates 36" high on the interior and exterior to protect the door against excessive abuse and traffic, and vinyl strip curtains.



**Thermo-Kool** Customer Account Representative, **Erin Flynt**, worked on the project with **Ben Williams** with Beacon Sales Group, LLC, who worked with **Chad Mitchum** with Berlin's Restaurant Supply.

The new Jersey Mike's in Manchester is owned by the Century Restaurants group and is located at [1215 S Willow Street, Manchester, New Hampshire 03103](https://www.google.com/maps/place/1215+S+Willow+Street,+Manchester,+NH+03103/@43.075,-71.295,15z). If this is your neighborhood, or if you're just passing through, be sure to stop by and grab a sub and support a great cause while doing so.



Picture from left to right:

**Mark Fogarty**, National Sales Manager, **Thermo-Kool**, **Michelle McConnell**, **Jake Porter**, **Colin Squier**, **Rick Lisby**, **Owen Freeman**, and **Dan Peckaitis**, Sales Representatives, Ability Reps, and **Melissa Harrison**, Sales Supervisor, **Thermo-Kool**.



## Thermo-Kool Trains Reps at New Location

Wednesday, March 2, 2022, brought a couple of special guests to Thermo-Kool's new, historic, downtown location. We invited Ability Reps, a group of manufacturing representatives of foodservice equipment and smallwares in the New England states since 1991, to join us for two days of product knowledge training, a factory tour, and an opportunity to get to know our expert staff. The result was nothing short of memorable.